

| Question # | Section | Paragraph Number | Page Number | Text of Passage | Question | Answer |
|------------|---|---------------------------------------|-------------|--|--|--|
| 1 | NARRATIVE PROPOSAL SUBMISSION-- 2.0 SUBMITTAL REQUIREMENTS. SECTION 1: QUALIFICATIONS OF FIRM | 8 | 22-23 | 8. No person or entity shall be permitted to submit more than one Solicitation Response either directly or in the name of or through any Affiliate. The submission of a Solicitation Response by a Respondent and any Affiliate of a Respondent will result in rejection of that Respondent's Solicitation Response and any Solicitation Response by any of its Affiliates. IMPORTANT NOTE: A Respondent must be authorized in the state of Florida to perform work assigned and obtain any needed registrations or authorizations for other authorities having jurisdiction. Respondent must be licensed as a 22 Contractor and include in Respondent's Solicitation Response a copy of its Contractor license. Respondent's Contractor License must be current and valid at the time of the submission of Respondent's Solicitation Response, as of the date of the posting of the Intent to Award, AND at the time of execution of a contract pursuant to this Solicitation. The suspension of an Awarded Contractor's Contractor License may result in suspension of the assignment of future Projects to the Awarded Contractor. | Can 2 separate companies share the same qualifying party (licensee) on their contractor license or would that structure be considered an affiliate or related entity? | If the qualifying party (licensee) owns part of the potential affiliate (through voting securities or some other type of ownership interest, e.g., member of an LLC), or can indirectly or directly cause the direction of management and policies of the potential affiliate, then that is considered an affiliate or related entity. |
| 2 | 4 | 2 | 36 | Awarded Contractor must maintain performance and payment bonds in an amount equal to the value of the active construction projects issued under the awarded contract. | Will blanket payment and performance bonds be accepted on this project, in lieu of bonding each home individually? | Per the Terms and Conditions, Section 4.0 Insurance and Bond Requirements, Blanket bonds are not permitted. Contractors must maintain performance and payment bonds equal to the value of active construction projects, and performance bonds must be uploaded per individual project. |
| 3 | Definitions | J | 5 | "CONTRACTOR: means a 'general contractor', 'building contractor' or 'residential contractor' as defined in Section 489.105(3)(a), (b), and (c), Florida Statutes, respectively." | Please confirm that a Florida Certified Residential Contractor (CRC) license is sufficient to perform rehabilitation, reconstruction, and MHU replacement work under this program, provided the projects fall within the scope of residential construction permitted under Chapter 489, Florida Statutes. | A Florida Certified Residential Contractor (CRC) license is sufficient provided the work falls within the scope permitted under Chapter 489, Florida Statutes, which is limited to construction, remodeling, repair, or improvement of one-family, two-family, or three-family residences not exceeding two habitable stories above no more than one uninhabitable story and accessory use structures in connection therewith. |
| 4 | General/ Contract terms | N/A | N/A | N/A | Please confirm that contractors participating in this program are not permitted to assign or factor receivables related to work performed under this contract to third-party financing entities. | Contractors are prohibited from assigning any of their rights or delegating any of their duties or obligations under an awarded subcontract without the prior written consent of BDO. BDO will not pay third parties any sums due under a subcontract. Contractors are free to finance their businesses in a manner which does not violate the subcontract agreement. |
| 5 | Subcontract Agreement | (B) Compensation | 3 | "Payment to Subcontractor shall be made within ten (10) days of payment to BDO by Pinellas County for work concluded by the Subcontractor and approved by BDO and Pinellas County. | Payment Timeline What is the expected timeline for BDO to receive payment? Additionally, how does the Prompt Payment Act apply to this contract, and what are the anticipated payment timeframes once invoices are submitted and approved by BDO from the contractor? | Per Exhibit E-Sample Subcontract, Section B (pg. 2), payment to Subcontractor shall be made within ten (10) days of payment to BDO by Pinellas County, for work concluded by Subcontractor and approved by BDO and Pinellas County. |
| 6 | Section 2: Qualifications of Staff | B | 25 | "services. Respondent's staffing profile must not reflect a greater than 8:1 jobsites to superintendent ratio." | Supervisor-to-Project Ratio The requirement of an 8:1 ratio of projects to supervisory staff appears relatively low and may significantly increase the cost per project. In previous programs, superintendents have successfully managed ratios of 12:1 or higher. Is there any flexibility in this requirement or allowance for higher supervision ratios based on contractor performance and experience? | Per the Narrative Proposal Submission, Section 2: Qualifications of Staff, Item B (p. 25) Respondent's staffing profile must not reflect a greater than 8:1 jobsites to superintendent ratio. |
| 7 | Subcontract Agreement (EXHIBIT D INSURANCE AND BONDING REQUIREMENTS) | Specific Insurance Requirements | 36 | "6. Professional Liability with limits of not less than: \$1,000,000 Each Claim / Aggregate" | Professional Liability Insurance Requirement In previous programs, Professional Liability Insurance was not required for contractors performing implementation work, particularly when the contractor was not acting in a consulting or advisory role regarding program operations. Can the Agency clarify whether Professional Liability Insurance is required for this contract and, if so, under what circumstances? | Per Exhibit E-Sample Subcontract, Insurance and Bonding Requirements, item no. 6 (pg. 36), Professional Liability Insurance is required at \$1,000,000 per claim/aggregate. |
| 8 | Subcontract Agreement (EXHIBIT D INSURANCE AND BONDING REQUIREMENTS) | Specific Insurance Requirements | 35 | 2. Automobile Liability – Covering owned, non-owned, and hired automobiles with limits of not less than: \$1,000,000 Combined Single Limit – Each Accident." | Vehicle Insurance Requirement In previous programs, if a contractor does not own or operate commercial vehicles as part of their operations, is a commercial vehicle insurance policy still required under the insurance provisions of this contract? | Per Exhibit E-Sample Subcontract, Insurance and Bonding Requirements, item no. 2 (pg. 35), Automobile Liability insurance is required covering owned, non-owned, and hired automobiles. |